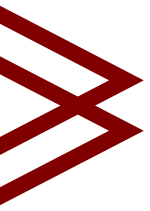




**INFRANOMICS**

Sustainable Value Creation

# Capability Statement



## ABOUT INFRANOMICS

InfraNomics provides innovative infrastructure solutions that drive economic development. We offer independent advisory, economic and commercial expertise, business case preparation, market research, financing solutions and deal flow for all levels of government and industry.

Based in Western Australia, InfraNomics draws on a wide range of expertise and has completed projects on ports, international trade, drones, train station over builds, irrigation, renewables, oil and gas, new energy metals and industrial clusters.

InfraNomics has corporate finance, engineering, operations, investment banking and project development experience from small to multibillion-dollar projects both domestically and internationally. Our knowledge comes from real-world experience working in the same industries as our clients.

At InfraNomics our focus is to resolve complex issues thereby enabling projects to be implemented effectively, efficiently and with the best sustainable return on investment.



## OUR MISSION

*Building a better world for future generations through sustainable value creation.*

## OUR VALUES



### **Integrity**

We earn our clients' trust by ensuring our actions match our words as we execute our work with honesty, fairness and good faith.



### **Innovation**

We leverage our knowledge and resources to find simple and creative solutions to complex problems.



### **Independence**

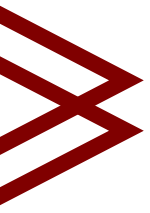
We ensure our clients' interests remain first and foremost by avoiding conflicts of interest and offering international best-of-breed solutions.



### **Insight**

In depth knowledge and analysis enables us to re-examine existing conventions and provide our clients with solutions that challenge the status quo.





## SUSTAINABLE VALUE CREATION

Sustainable value creation is the cornerstone of InfraNomics' operations. We focus on providing our clients with a competitive advantage, growth opportunities and profits through the development of economic infrastructure.

InfraNomics works to ensure that we assist our clients develop infrastructure that will benefit current and future generations.

We tackle complex and difficult problems to find solutions that add value not just to the client but to the surrounding industry, community and environment.

InfraNomics is committed to developing strong relationships with our clients and working together to achieve continuing, long term growth. We frequently partner with our clients in their projects to deliver outstanding results.





## CORE COMPETENCIES



- Infrastructure advisory, financing and development
- Business case preparation
- Project initiation and development
- Mergers, acquisitions and divestments
- International trade economics and analysis
- Industrial cluster development
- Engineering and operations process advice
- Finance and commercial
- Value engineering
- Processes and systems
- Implementation
- Project execution







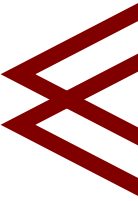
## KEY FOCUS INDUSTRIES

- New Energy Materials and Future Batteries
- Data
- Advanced Manufacturing
- Industrial Clusters
- Power and Renewable Energy
- Water
- Agriculture
- International Trade
- Transport and Logistics
- Waste and e-Waste Management

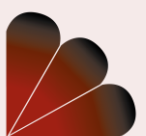




## SERVICES



- Infrastructure advisory
- Business cases
- Infrastructure development
- Project development and implementation
- Due diligence and valuation
- Asset management services
- Industrial parks
- Strategy
- Corporate advice
- Economic analysis
- Fund raising
- Technology commercialisation





## PREVIOUS PROJECTS

### Government

- Westport - market forecasts
- Westport - industrial park development
- Rockingham Industrial Zone advice
- Corporate energy plans for local government
- Train station development
- Land Value Capture advice
- Logistics and freight advice
- International supply chain network advice
- International trade flows for the Federal Government







## PREVIOUS PROJECTS

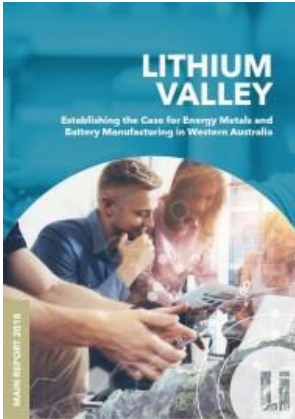


### Industry

- Lithium Valley industrial park development
- Irrigation project constraint mapping
- Capital raising
- Business Plans
- Fuel terminals and pipelines
- Value engineering
- Financial structuring
- DroneHub commercialisation
- Strategy for an energy IPO
- International economic analysis
- Infrastructure data and review



# PROJECT SPOTLIGHT

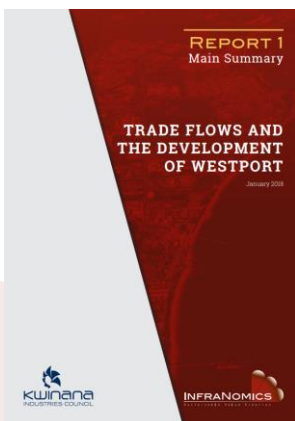


InfraNomics co-authored the ground-breaking industry report *Lithium Valley: Establishing the Case for Energy Metals and Battery Manufacturing in Western Australia* in 2018. More than just an analysis of the current new energy materials market, the report made a number of highly innovative recommendations for government and industry.

The report has received significant national and international attention and has inspired State and Federal taskforces and the development of a Federal strategy for fostering a new energy materials industry in Australia.

InfraNomics is now working with various levels of government and industry to implement the report's recommendations, build the industry and turn Lithium Valley into the global hub for new energy materials.

The report is publicly available and can be downloaded from <https://www.rdaperth.org/rda-projects/lithium-valley/>.



InfraNomics authored the report trilogy *Trade Flows and the Development of Westport*. The reports provided a comprehensive analysis of the economic viability of building a new deepwater port in Kwinana, just south of Perth, Western Australia.

The reports give an overview of the current market, potential future trade flows, the opportunities and the risks. They also cover port infrastructure, governance and regulation.

The reports are publicly available and can be downloaded from <https://www.kic.org.au/trade-flow-documents>.



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